

ASSET FINELINE

CROYDON

LB Croydon. Decent Homes Programme Replacement windows and doors circa £0.35 to £2.4 million p.a. over a 12 year partnership period



Asset Finesline worked direct for the LB Croydon in excess of 10 years, installing PVC-u windows and doors including fascia, soffit and rainwater goods.

We are the main contractor and therefore all CDM, access, waste disposal and programming fall under our responsibility. In the May 2015 – Nov 2016 period, Asset Finesline installed in excess of £3.9m worth of windows and doors.

The initial contract period was 6 years, the contract was successfully tendered for and renewed in 2010/11 and has yet further extension options based upon performance.

Contract Manager Kris Wicher has worked on and managed the contract since the beginning and commented "Working with LB Croydon has been a positive experience. The staff at LB Croydon are willing to work with you, hold regular, even daily meetings on complicated projects and are open to suggestions which can reduce the overall cost to the council. The communication throughout is excellent which contributes to the smooth running of the contract.

We regularly attend Tenant meetings to go over the process and show them the products that are to be installed. During and post installation we are always available to go through any customer queries".

The products installed include Casements, Tilt and Turn and Vertical Sliders dependant upon planning. LB Croydon particularly like to keep a colour match and therefore a large proportion of the windows and doors include a woodgrain finish.

Key deliverables for project;

- Acting as main contractor
- Long term partnership
- Overall value not lowest price
- £3.9m over 18 month period
- Low staff turnover
- Variety of buildings and customers including care homes and residential properties

"I have worked with LB Croydon for in excess of 10 years, initially as an installer and now as a Contract Manager. Long term partnerships build trust and we have enjoyed a fantastic partnership with Croydon over the last 10 years resulting in a turnover in excess of £2.4m in this last year."

Kris Wicher, Contract Manager, Asset Finesline

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